

Experience everything you
love about

PARIS

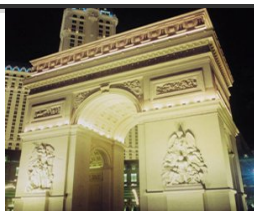
in the heart of Las Vegas

8th Annual BrokerNet
Top Producers Contest



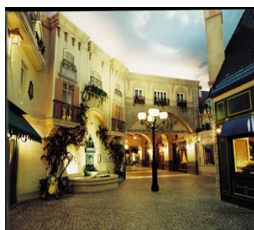
Paris Las Vegas Hotel & Resort

October 10-13, 2010



Stroll around the
Parisian landmarks

Swim in a rooftop
pool surrounded
by manicured
French gardens



Shop at two
extraordinary
promenades

Play in the
picturesque
casino



Enjoy an exquisite
dining experience
(11 restaurants on site)

Play golf at two
world-class
courses



CA Cannarozzi
& Associates
Insurance & Financial Products

HOW TO QUALIFY

Business approved and effective between
11/1/09 and 7/1/10 qualifies.

GROUP PRODUCTS

1 pt per \$1 issued annualized premium of Medical,
Ancillary and Voluntary Worksite Marketing.

INDIVIDUAL PRODUCTS

1.5 pts per \$1 issued annualized premium of
Medical, DI and LTC. Anthem Medical and
all Medicare Supplements qualify at 1 pt.

ELIGIBLE CARRIERS

American Community, American Continental,
Anthem, Assurant Health, Companion Life,
Golden Rule, Medical Mutual

TOWER

7 cases
105,000 pts
Hotel only

ARC

9 cases
135,000 pts
Hotel &
airfare for one

LOUVRE

12 cases
195,000 pts
Hotel &
airfare for two

CONTEST RULES

Only approved new business within the contest period will
count • All cases must be approved with effective date
11/1/09 to 7/1/10 • Only cases still in force at the end of
the contest period will count • All cases must be approved
in writing by 7/31/10 to qualify • Rewrites, Short Term,
Max Load groups and HIPAA Eligible cases do not
count • Premium credit applies only to commissionable
premium • C&A reserves the right to revise the contest
rules or terminate the contest at any time without notice •
C&A will make all determinations regarding the contest
qualifications • C&A decisions are final and conclusive •
No cash substitution.